

## BARIG cooperating with new business partners

Maritim Hotels, Airliner Crew Service Center, law office "Arnecke Sibeth" and ALS files, logistics and services are new business partners of the association.

The Board of Airline Representatives in Germany (BARIG) gains new business partners. Currently, further industry-related enterprises are joining BARIG as business partners. All enterprises are connected to the aviation industry and now allow cooperations with approximately 100 member airlines. Among the newly acquired partners are Maritim hotels, the law office "Arnecke Sibeth", the Airliner Crew Service Center and ALS files and storage services.

The Maritim Hotel Ltd. has its main office in Bad Salzflen and is Germany's largest owner managed hotel chain, having 34 hotels at command and thereby offering area-wide hotel- and conference capacities of the highest segment. Moreover, Maritim International runs 15 hotels in Egypt, China, Turkey, Spain, Mauritius, Malta and the Netherlands.



The attractiveness of BARIG as important airline association swings up to new heights.

Arnecke Sibeth is an independent law office that has 35 partners and more than 120 lawyers in four locations in Germany at its disposal, thereby belonging to the leading judicial consulting companies in the sector. It supervises aviation companies in relevant legal aspects that range from registration to questions concerning operation processes.

ALS files, logistics and services Ltd. has been committed to the field of data management and storage in the Rhine-Main area for 20 years. The company generally supports the optimization of archiving files. Through computer-controlled logistics storage and delivery of data within 2 hours is made possible. Airlines are among the most important clients of ALS.

The Airliner Crew Service Center in Kelsterbach is a specialist for suitcases, bags, crew-luggage as well as uniform-shoes and accessories. For more than 30 years brand luggage from leading manufacturers is offered at airline-special conditions, at the same time securing great variety in choice, qualified consultation and outstanding service. The connected suitcase clinic is a repair and guarantee business for many manufacturers.



At the "barig-member benefit" lottery, Johannes Müller from United Airlines won a trip to Mauritius. Michael Hoppe handed over the prize at the BARIG office.

Further business partners of BARIG are Europcar, the Consulting businesses "Crowe Horwath" and "AviationPower", Hilton International, the law office "Wicke Rechtsanwälte" and "IGOR", an institute for organizational development and coaching.

"The latest business partnerships underline the attractiveness of BARIG as important association for the aviation sector. In the future, we will gradually include further selected, industrially linked companies as BARIG business partners. In this way we will establish a surplus for both our members and linked industries, while also supporting the optimization and expansion of networks and counterparts," says BARIG-general secretary Michael Hoppe.

## Dear members, dear partners,



BARIG has developed dynamically in the past years. As international airline association in Germany, we focus on the most important political, transport and infrastructural topics

and on strategic developments for the aviation industry. Furthermore, we have actively enabled new partnerships for our members as well as for companies outside our industry in the past years. These cooperations mean a direct surplus for our member airlines and their employees as well as for the involved business partners. In this way we initiate new contacts, expand networks maintaining these and also help assist in generating new ideas together. For this reason we will continue to integrate new business partners in the future and thereby create "added value" for everyone.

Our BARIG business partners offer attractive products as well as exclusive conditions for employees and member airlines. We will communicate these offers regularly via "barig.member benefit" and have already arranged two lotteries with the chance to win great prizes in the year of 2016.

You can be assured that the contests will be handled attentively and will only be arranged at well considered dates. Against this background the last lottery in 2016 will take place in autumn, then again offering the chance to win prizes from our business partners. The aim is to gain further recipients and interested readers for our free „barig.member benefit“ as well as "barig.aero" with its interesting aviation and political topics. We are pleased to have received excellent feedback on these new features and will further improve the attractiveness of BARIG in the interests of our members, their employees and the partners of the association.

I wish you all a restful summertime.

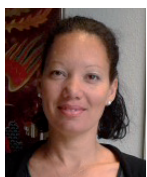
Michael Hoppe  
BARIG General Secretary

## The Winners of the "barig.member benefit"

Our lottery with the slogan "barig.member benefit", which we arrange since the beginning of this year, depicts the close connection between the airlines and industry linked companies. In the meantime, many airline employees have benefited from this relationship. We publish the winners and prizes with their allowance. The list shows that it is profitable to participate in the „barig.member benefit“. In the first run **Virginie Sattler** from Air France won a weekend voucher for a rental car from Europcar. **Maria Schmitt** from Air Europa can be excited about her stay at "Sentido Lanzarote Aequora" for one week. **Liliana Gruber**, an employee of South African Airways, received a voucher for two SunExpress flights of her choice in the network of our partner and **Ellen Muriyawan** from Emirates won the newest titanium trolley named "Triport".

In the second run **Johannes Müller** from United Airlines won the highly attractive prize of a one week stay at the Maritim Hotel in Mauritius, including the flight with Eurowings for two persons. **Yoko Mulach** from British Airways is happy to have won two SunExpress flights of his choice and **Anja Hubbard** can be excited about her stay over the weekend for two people in a Steigenberger Hotel of her choice. **Carolin Sharny** from Cathay Pacific won a Mercedes-voucher for a weekend drive, made possible by the Daimler settlement Frankfurt/Offenbach, and **Jennifer Beck** from Singapore-Airlines will soon be able to make use of her new titanic trolley "Triport" on her journeys. Congratulations to all the winners!

Our happy winners from the left: Virginie Sattler, Maria Schmitt, Liliana Gruber, Yoko Mulach, Carolin Sharny und Jennifer Beck.



## Next lottery begins in autumn 2016

Following the high acceptance of the two "barig.member benefit" lotteries exclusively for employees of our member airlines in this winter and spring, BARIG will arrange a third run in autumn 2016. The lottery, which is organized jointly by BARIG's members and business partners, is open to all new recipients of our "barig.member benefit" and naturally also the already registered employees of our airlines may participate.

We thereby continue the of the campaign as planned where the employees of our members are informed about attractive and partly exclusively negotiated offers and beneficial agreements with notable brands and providers. Among the new and old newsletter subscribers BARIG raffles attractive prizes. The lottery occurs with judicial supervision, the recourse to the courts is excluded. The winners are informed via e-mail, for this purpose BARIG always uses the address to which the "barig.aero member benefit" was sent to.

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